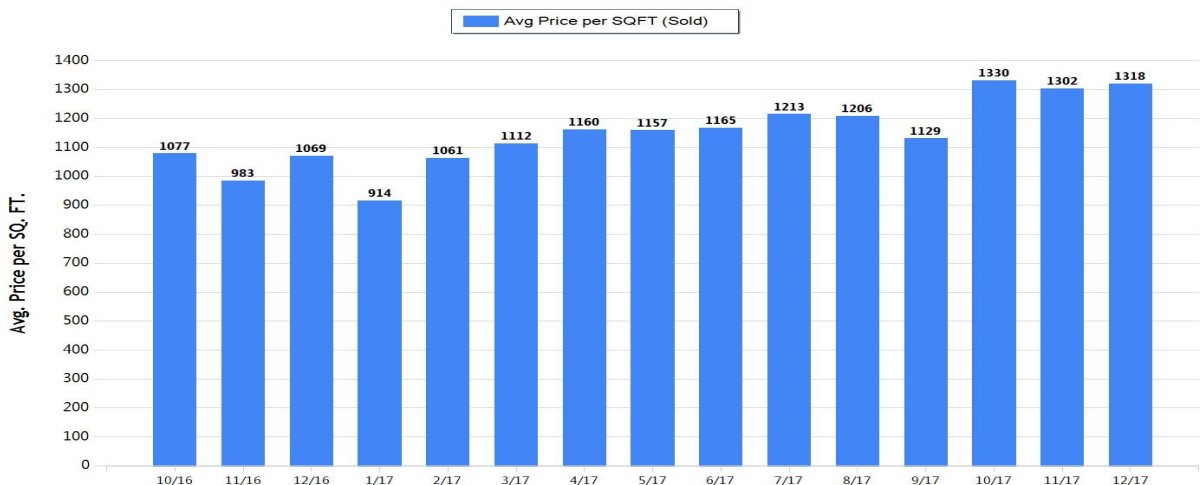
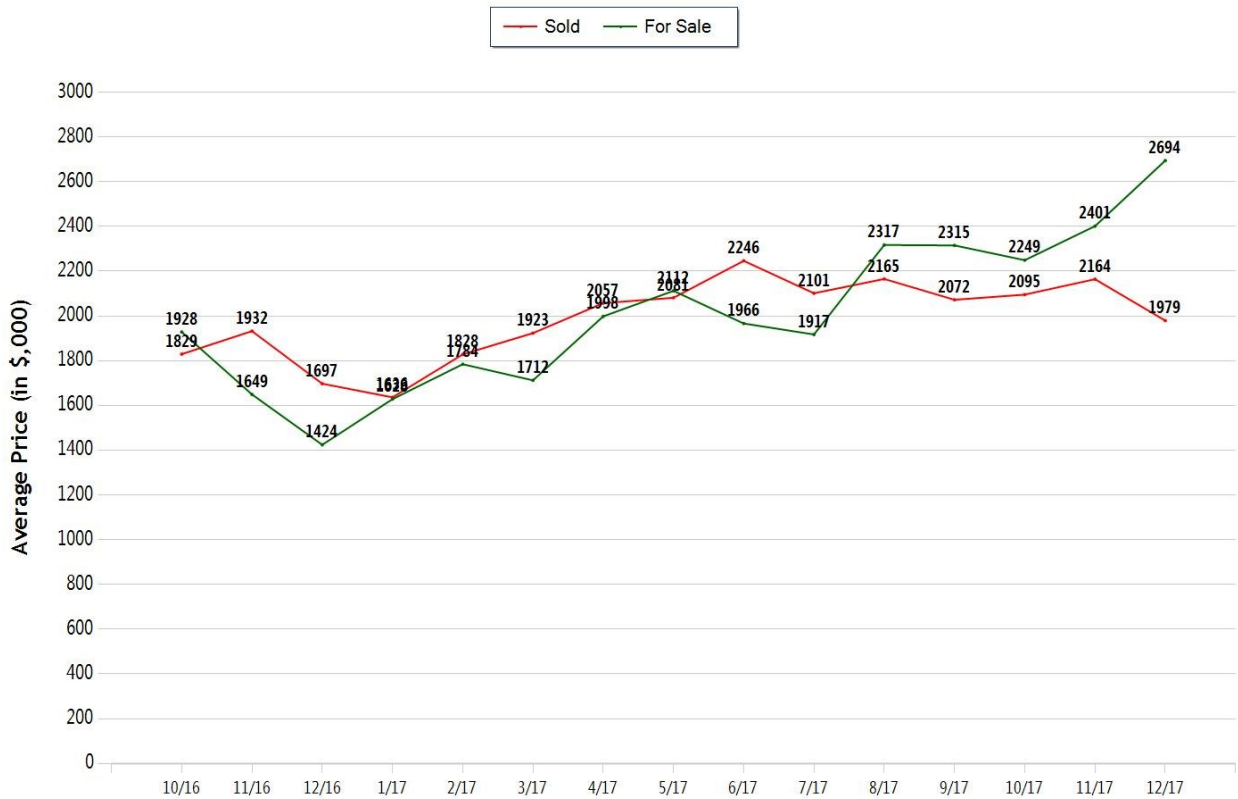


## MOUNTAIN VIEW Home Sales (12/2017 vs 12/2016)

15-Month Market Trend Homes for 12/2017 compared to 12/2016, Updated 1/8/18

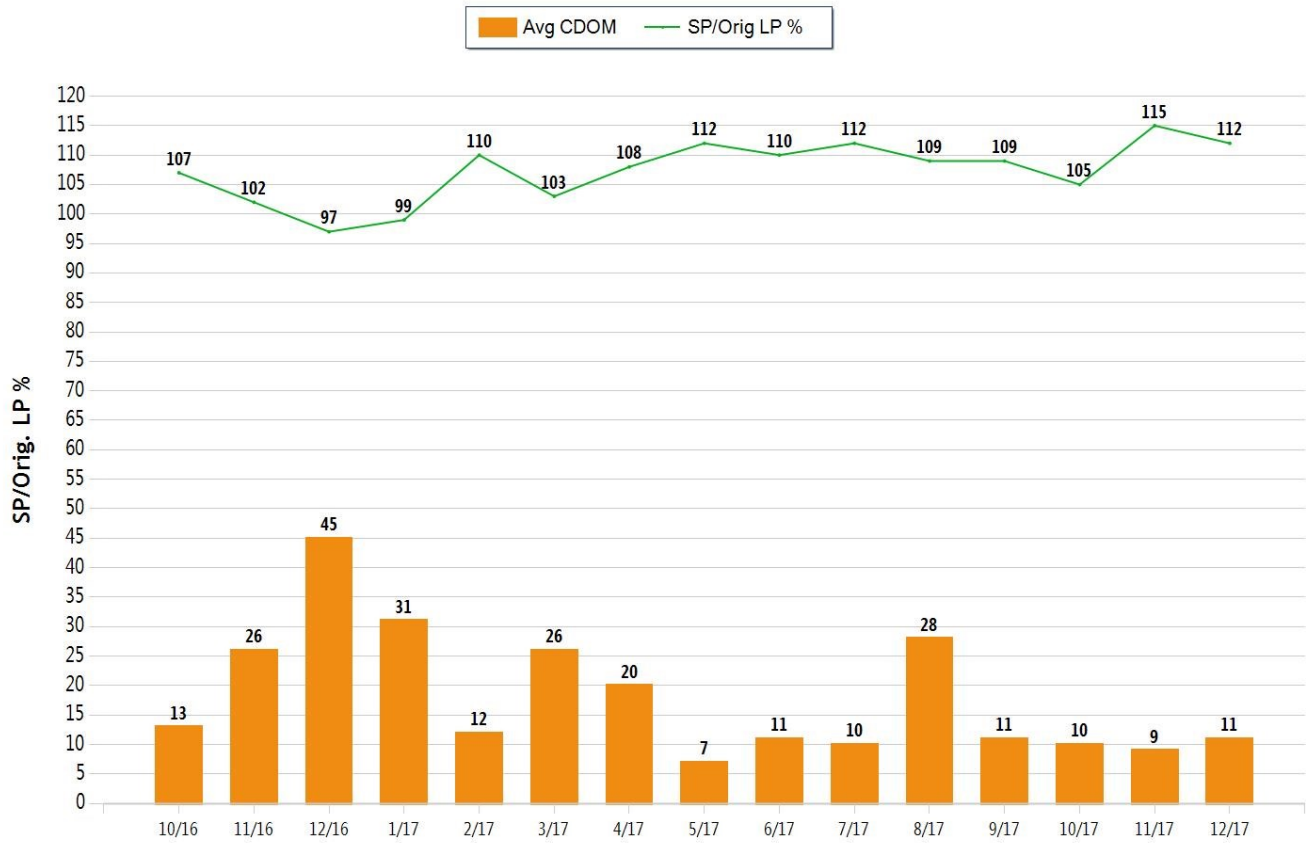
	2017	Change	Comment
<b>Sale Price</b>	\$1.979 M	Increased 17%	Higher Sale Price
<b>Avg Price/Sqft</b>	\$1318	Increased 23%	Higher Price per sqft
<b>Sold/List %</b>	112%	Increased 16%	Higher Price over asking, 12% over asking,
<b>Number of Solds</b>	12	Decreased 40%	Much fewer sold
<b>Days on Market</b>	11	Decreased 76%	Average sold in 11 days
<b>Months Inventory</b>	0.3	Increased 50%	Very Low inventory

- ◆ Much higher sale price with 17% increase compared to 12/2016. Price per sqft at \$1318/sqft
- ◆ Average Sold\$/List\$ = 112%, which is 16% higher than 12/2016, showing more competitive pricing. Buyers willing to pay 12% over asking in Mountain View. Very low inventory at only 0.3 month available.





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