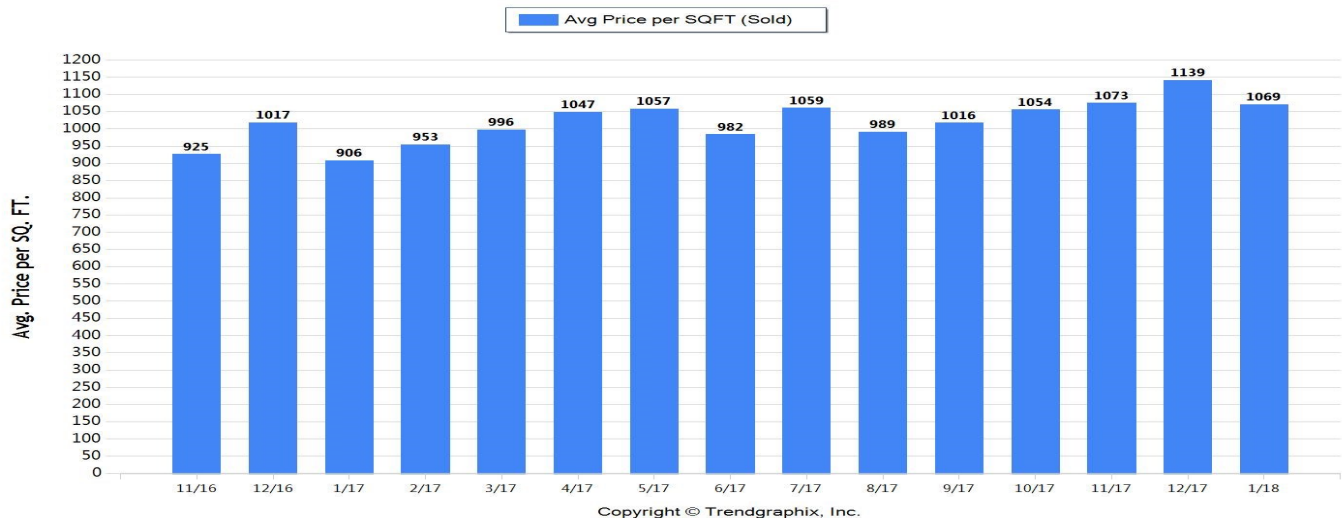


## CUPERTINO Home Sales (1/2018 vs 1/2017)

15-Month Market Trend Homes for 1/2018 compared to 1/2017, Updated 2/13/18

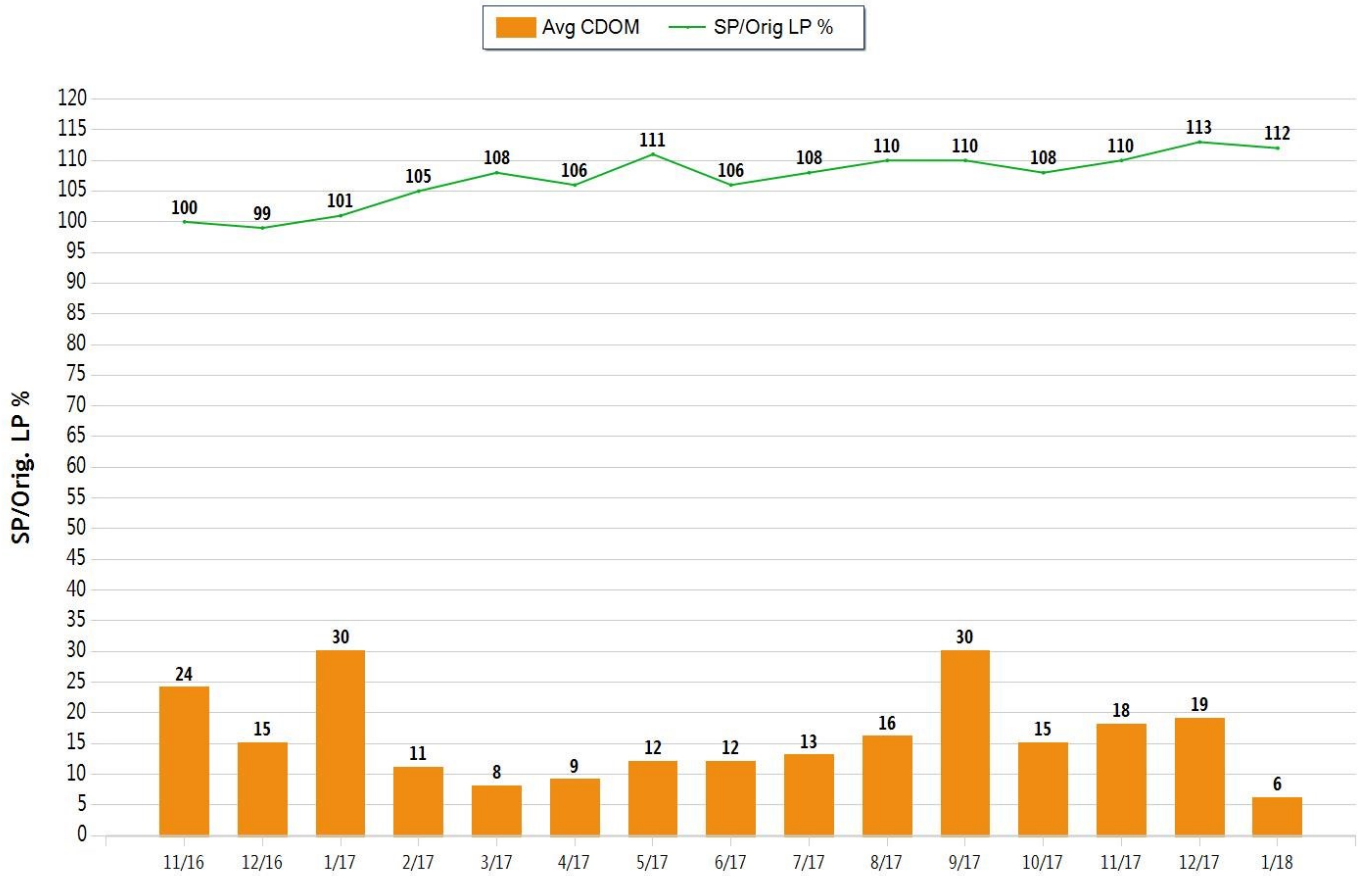
	2018	Change	Comment
<b>Sale Price</b>	\$2.54M	Increased 19%	<b>Higher Sale Price, highest in 15 months</b>
<b>Avg Price/Sqft</b>	\$1069	Increased 18%	<b>Higher Price per sqft</b>
<b>Sold/List %</b>	112%	Increased 11%	<b>Higher Price over asking, 12% over asking, highest in 15 months</b>
<b>Number of Solds</b>	9	Decreased 36%	<b>Much fewer sold</b>
<b>Days on Market</b>	6	Decreased 80%	<b>Average only 6 days on market, lowest in 15 months</b>
<b>Months Inventory</b>	1.1	—	<b>Low inventory</b>

- ◆ Much higher sale price with 19% increase compared to last year. Price per sqft at \$1069/sqft
- ◆ Average Sold\$/List\$ = 112%, which is 11% higher than last year, showing more competitive pricing. Buyers willing to pay 12% over asking in Cupertino. Low inventory at only 1.1 month available.





Copyright © Trendgraphix, Inc.



Copyright © Trendgraphix, Inc.