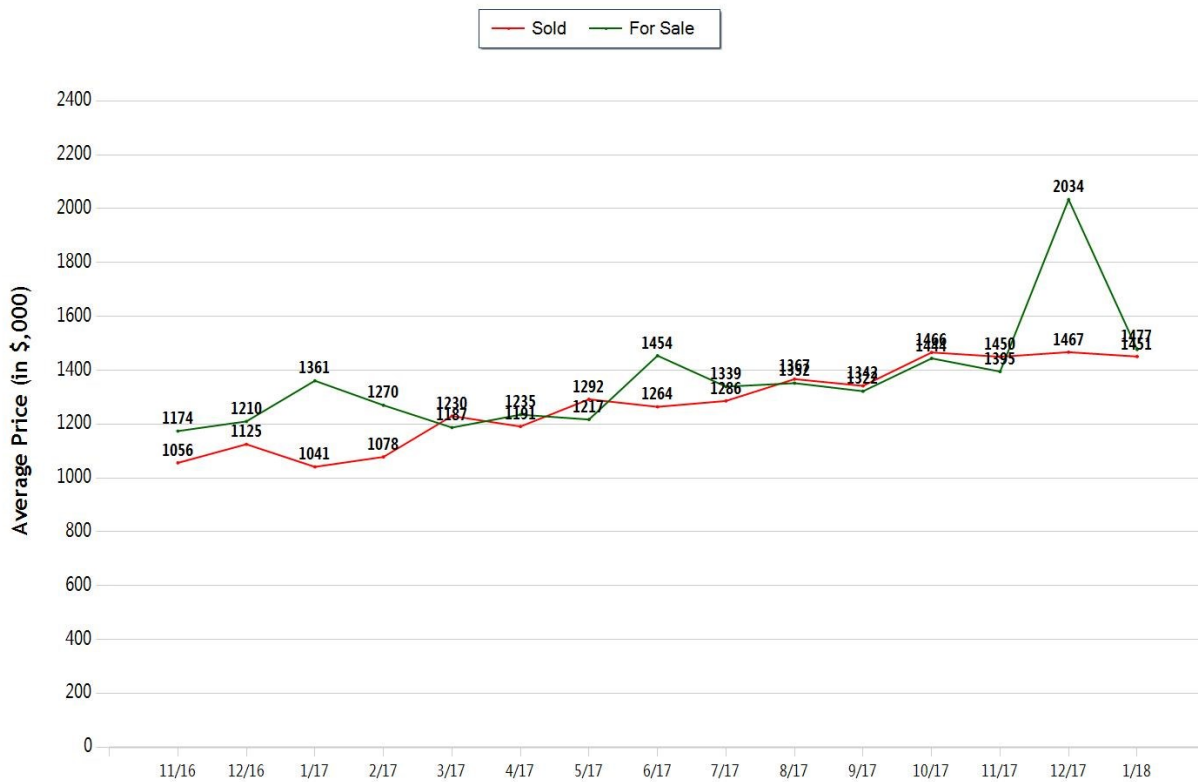


## SANTA CLARA CITY Home Sales (1/2018 vs 1/2017)

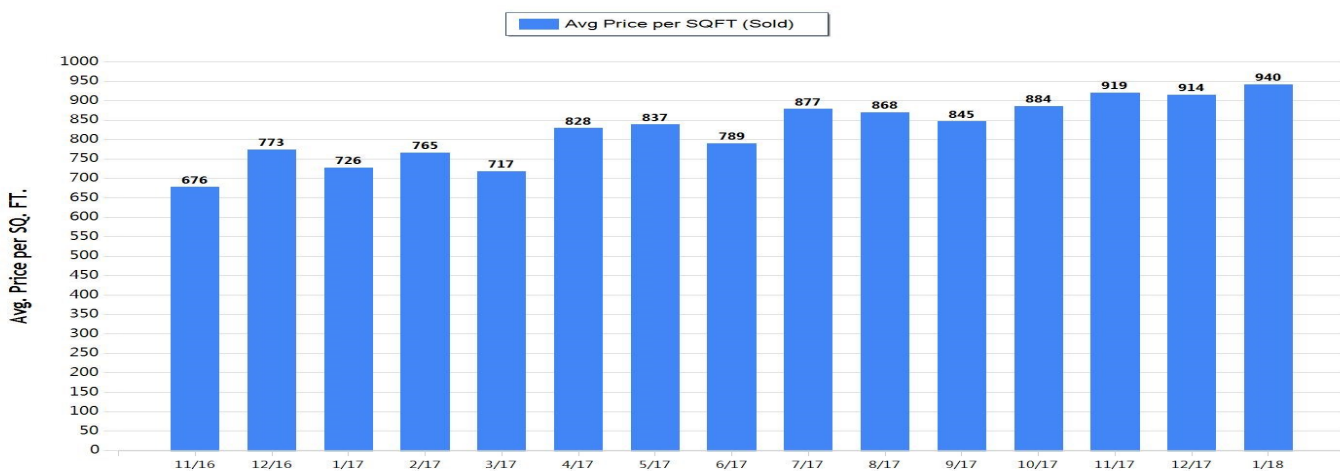
15-Month Market Trend Homes for 1/2018 compared to 1/2017, Updated 2/13/18

	2018	Change	Comment
<b>Sale Price</b>	\$1.451 M	Increased 39%	Higher Sale Price
<b>Avg Price/Sqft</b>	\$940	Increased 30%	Higher Price per sqft, <b>highest in last 15 months</b>
<b>Sold/List %</b>	117%	Increased 14%	Higher Price over asking, 17% over asking
<b>Number of Solds</b>	25	Increased 79%	More sold
<b>Days on Market</b>	13	Decreased 48%	Average sold in 13 days
<b>Months Inventory</b>	0.6	Decreased 54%	Very Low inventory

- ◆ Much higher sale price with 39% increase compared to last year. Price per sqft at \$940/sqft, **highest in last 15 months**
- ◆ Average Sold\$/List\$ = 117%, which is 14% higher than last year, showing more competitive pricing. Buyers willing to pay 17% over asking in Santa Clara City. Very low inventory at only 0.6 month available.



Copyright © Trendgraphix, Inc.



Copyright © Trendgraphix, Inc.

