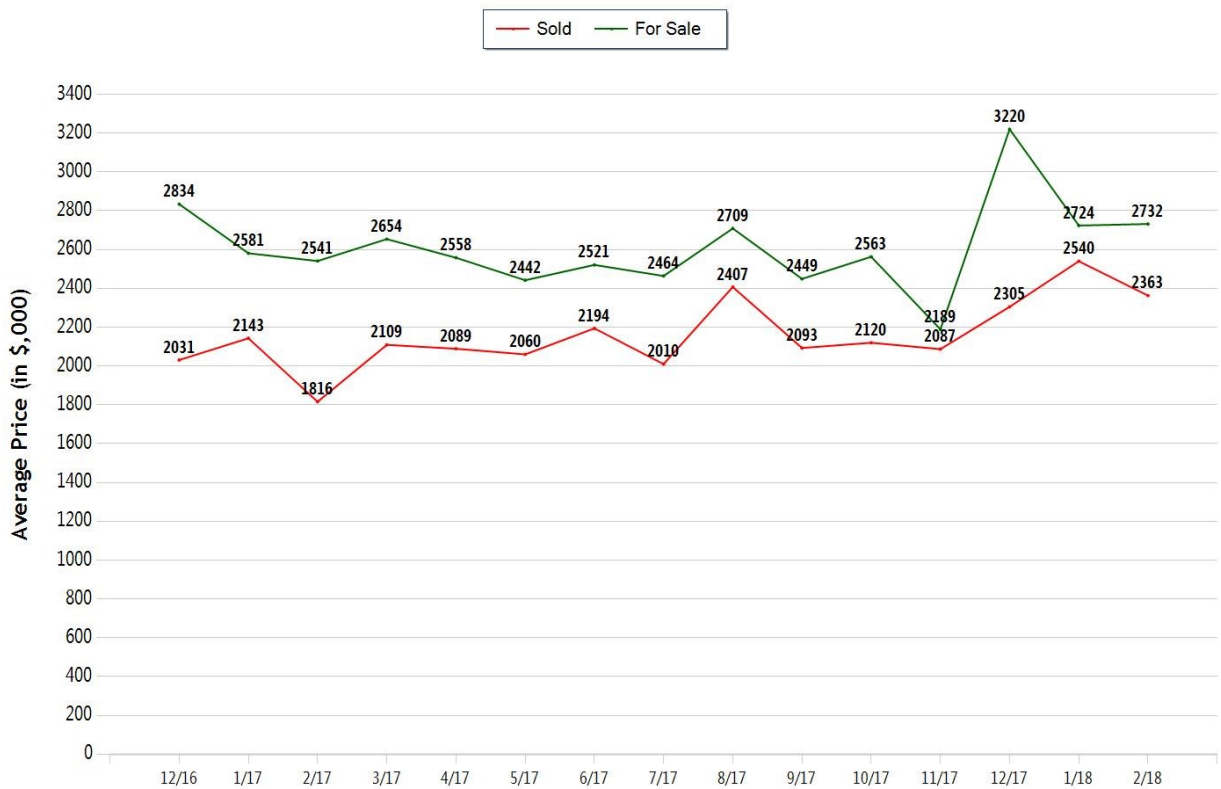


## CUPERTINO Home Sales (2/2018 vs 2/2017)

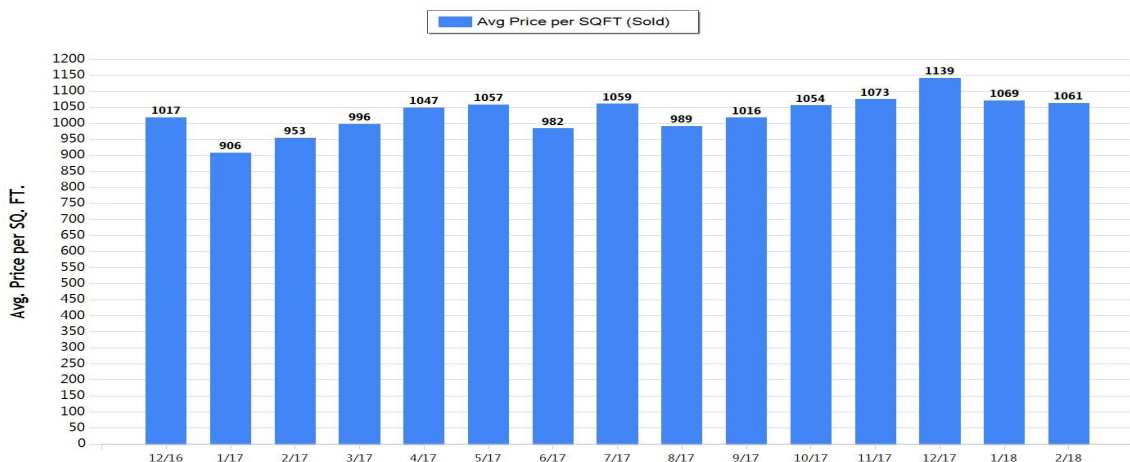
15-Month Market Trend Homes for 2/2018 compared to 2/2017, Updated 3/7/18

	2018	Change	Comment
<b>Sale Price</b>	\$2.363M	Increased 30%	Higher Sale Price
<b>Avg Price/Sqft</b>	\$1061	Increased 11%	Higher Price per sqft
<b>Sold/List %</b>	111%	Increased 6%	Higher Price over asking, 11% over asking
<b>Number of Solds</b>	16	Increased 46%	Much more sold
<b>Days on Market</b>	24	Increased 118%	Average 24 days on market
<b>Months Inventory</b>	0.9	Decreased 57%	Low inventory

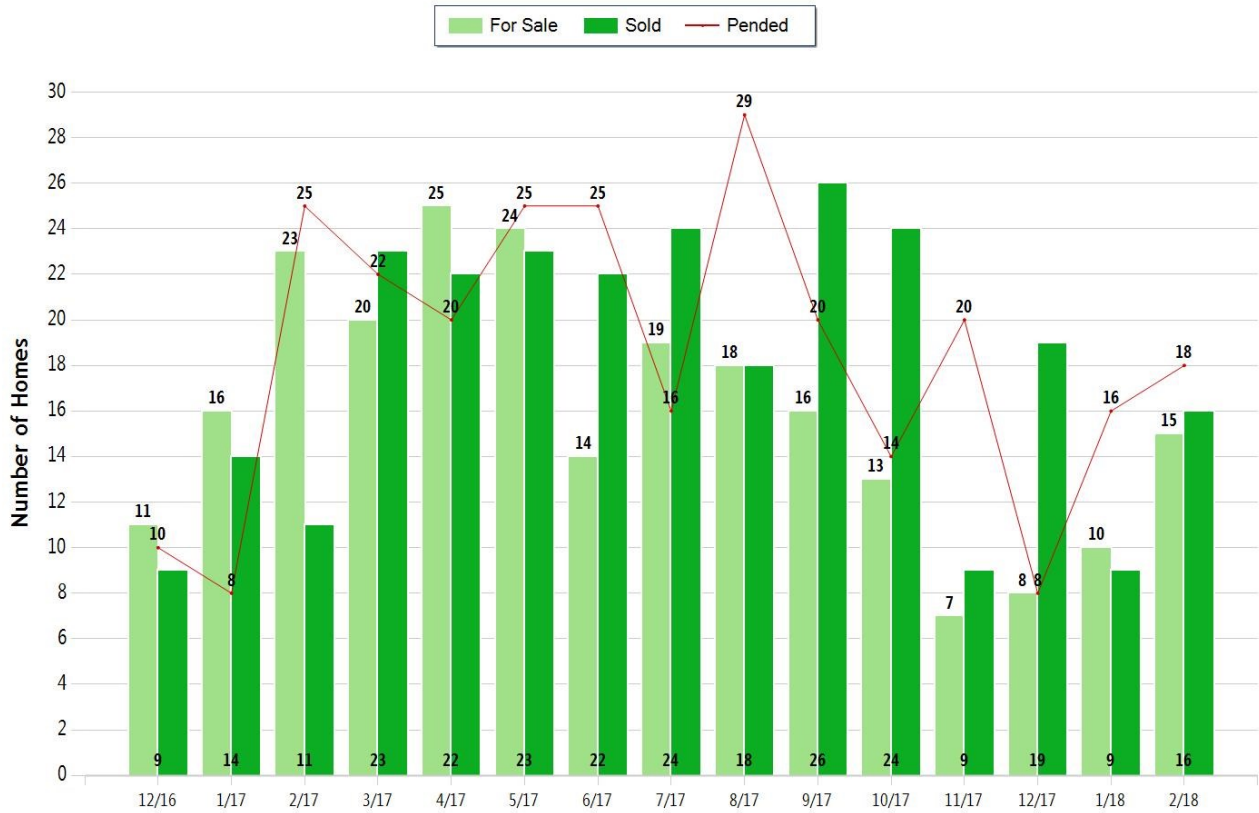
- ◆ Much higher sale price with 30% increase compared to last year. Price per sqft at \$1061/sqft
- ◆ Average Sold\$/List\$ = 111%, which is 6% higher than last year, showing more competitive pricing. Buyers willing to pay 11% over asking in Cupertino. Low inventory at only 0.9 month available.



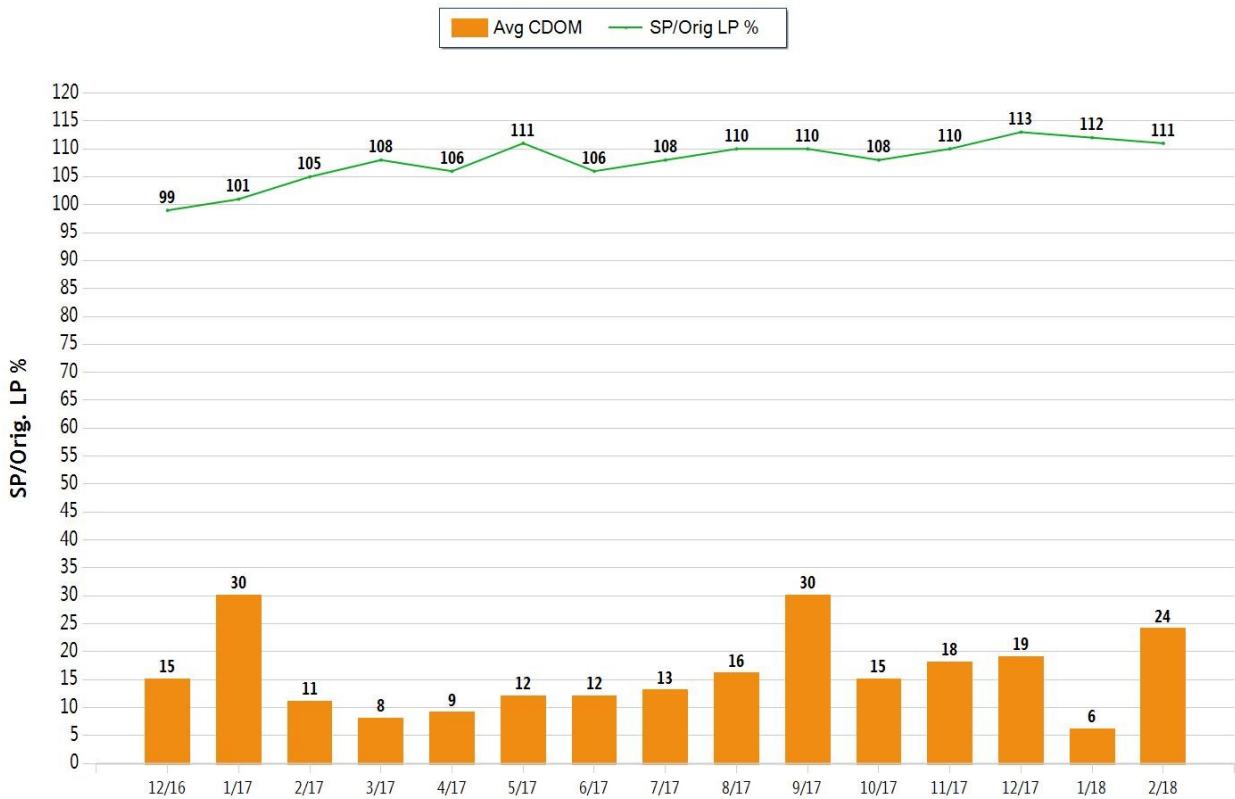
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