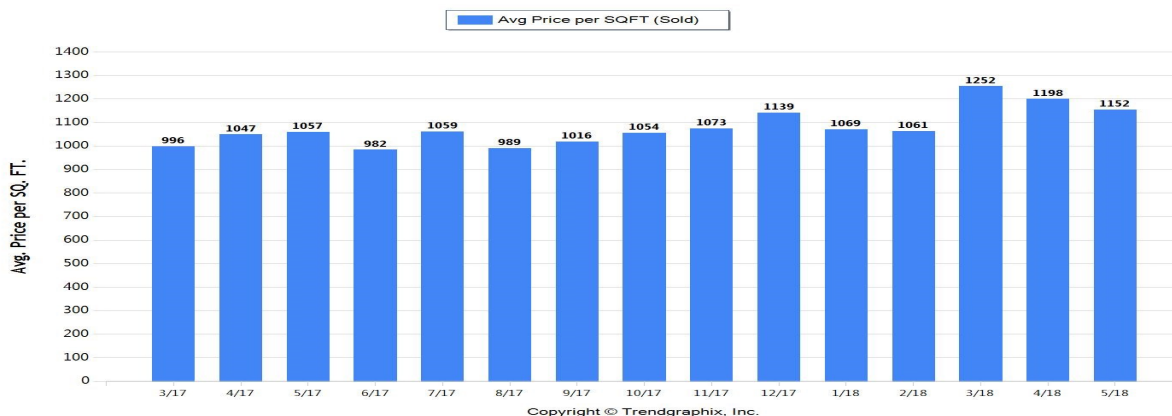
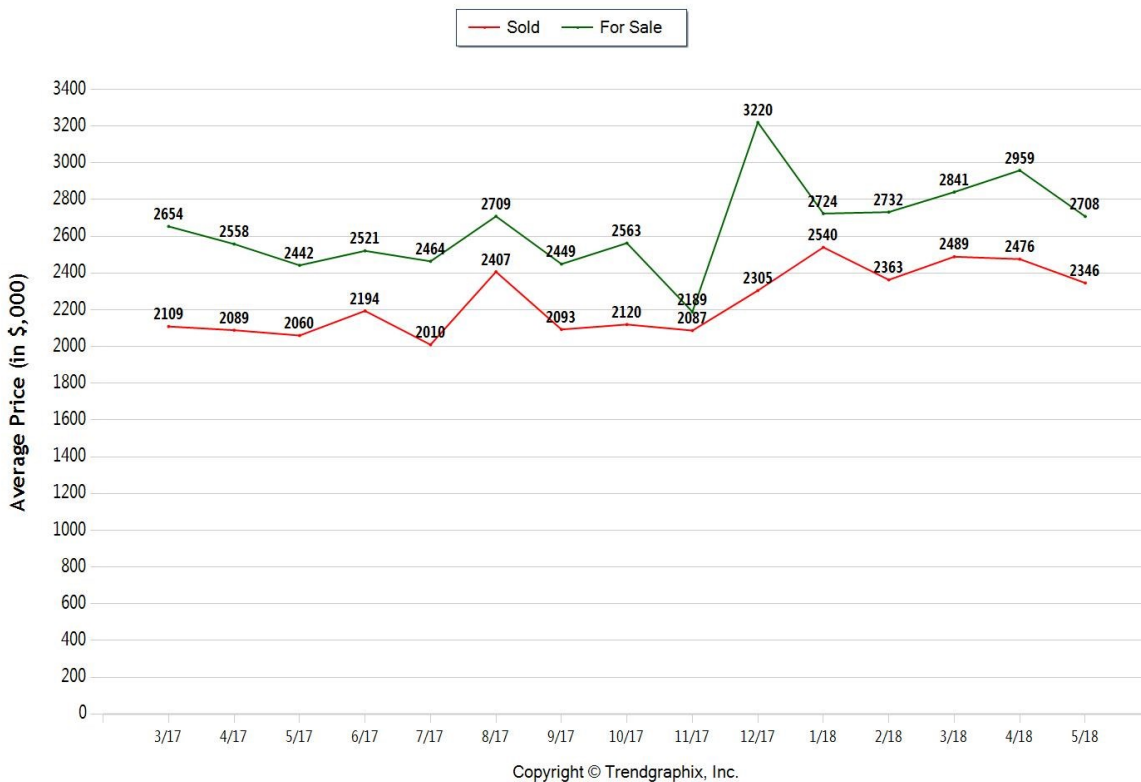


CUPERTINO Home Sales (5/2018 vs 5/2017)

15-Month Market Trend Homes for 5/2018 compared to 5/2017, Updated 6/9/18

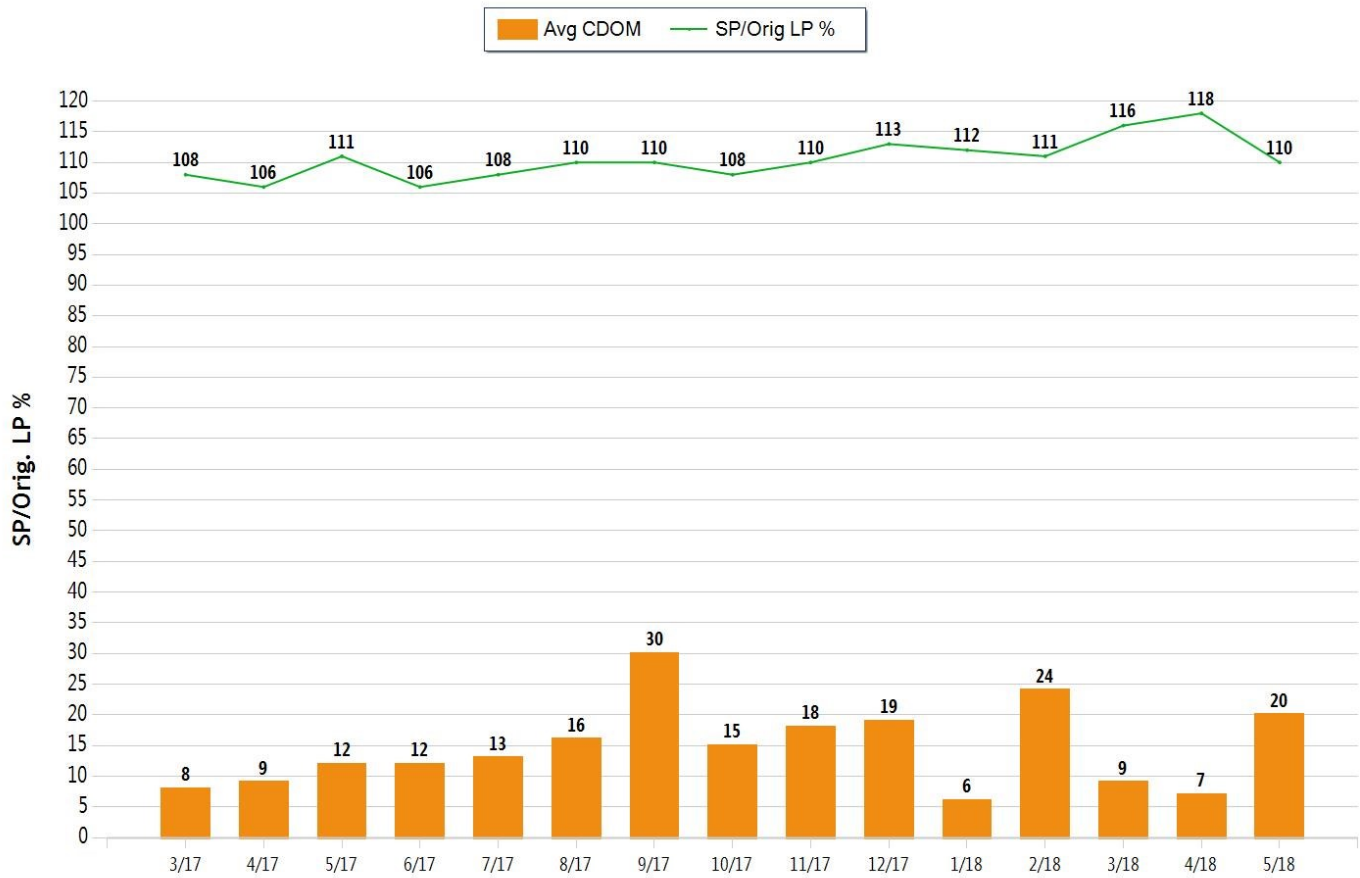
	2018	Change	Comment
Sale Price	\$2.346M	Increased 14%	Higher Sale Price
Avg Price/Sqft	\$1152	Increased 9%	Higher Price per sqft
Sold/List %	110%	Decreased 1%	Higher Price over asking, 10% over asking
Number of Solds	27	Increased 17%	
Days on Market	20	Increased 67%	Average 20 days on market
Months Inventory	1.2	Increased 19%	Low inventory

- ◆ Much higher sale price with 14% increase compared to last year. Price per sqft at \$1152/sqft
- ◆ Average Sold\$/List\$ = 110%, which is 1% lower than last year.
- ◆ Buyers willing to pay 10% over asking in Cupertino. Low inventory at only 1.2 month available.





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