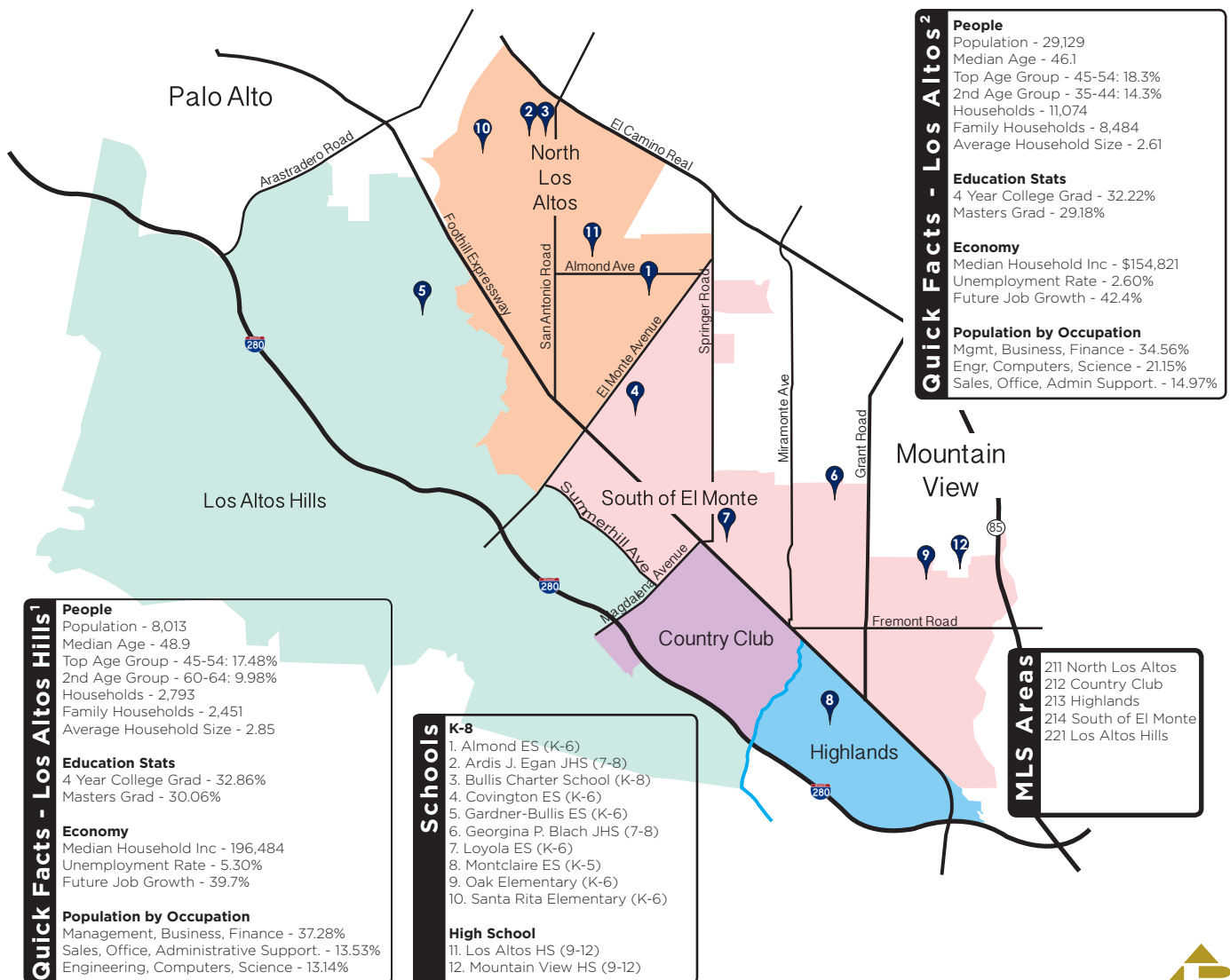


LOS ALTOS & LOS ALTOS HILLS

Located in the foothills of the Santa Cruz Mountains, Los Altos is one of the Bay Area's premier communities, due in large part to the city's natural beauty and convenient location between San Francisco and the Silicon Valley. Originally an agricultural town with many summer cottages, Los Altos is now a thriving bedroom community known for its beautiful parks and tree-lined streets. Country lanes run throughout the town and are lined with cozy ranch-style houses as well as larger custom Mediterranean, contemporary and traditional-style homes. To help maintain the small town feel of the city, commercial zones within Los Altos are strictly limited to the downtown area and the small shopping and office parks lining Foothill Expressway and El Camino Real. Bucolic charm and unmatched location make Los Altos a great place to call home.

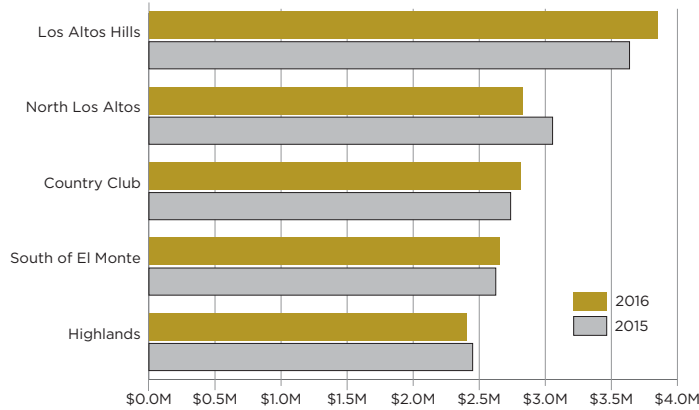
Los Altos Hills is a residential community with no commercial or industrial zones, instead sharing town amenities and zip codes with nearby Los Altos. With its hilly terrain and commanding views, Los Altos Hills provides unspoiled preserves, rolling hills, picturesque valleys and a mild climate. The town residents enjoy an extensive pathway system comprised of 65 miles of beautiful trails and off-road paths connecting most of the community like a grand sidewalk. Many famous residents reside among its tree-lined streets and small village atmosphere. Neighboring downtown Los Altos offers interesting and provocative shops, as well as fine dining and cultural activities, all combining to make Los Altos Hills a premiere residential hot spot.



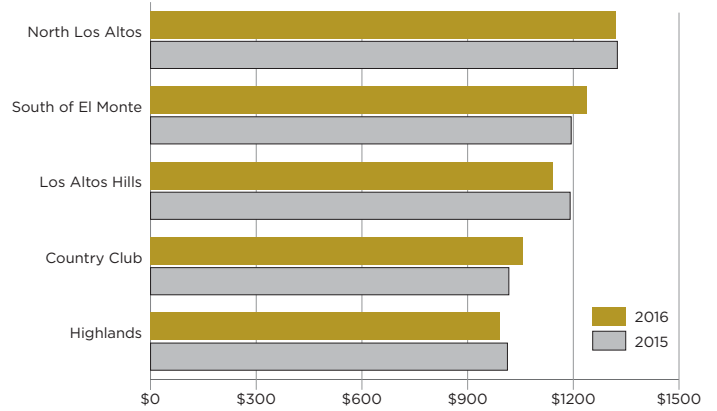
1. http://www.bestplaces.net/city/california/los_altos_hills, Updated June, 2014
 2. http://www.bestplaces.net/city/california/los_altos, Updated June, 2014

LOS ALTOS & LOS ALTOS HILLS

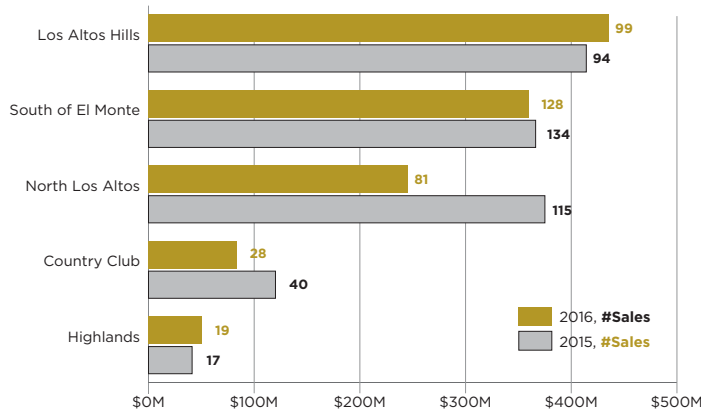
MEDIAN SALES PRICE



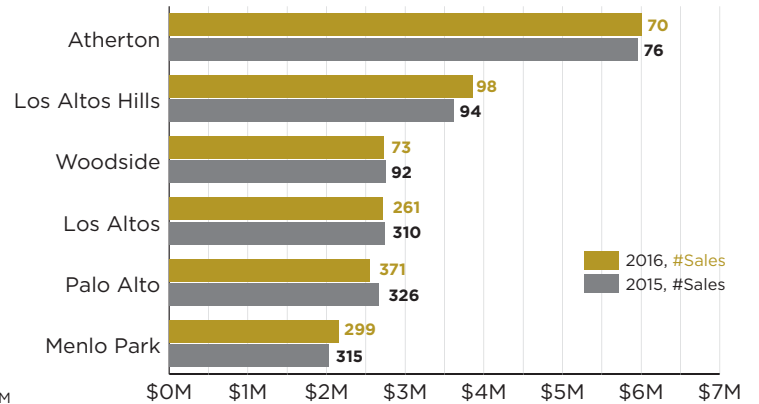
PRICE PER SQUARE FOOT



SALES VOLUME, # OF SALES



MEDIAN SALE PRICE



Information is obtained from the Multiple Listing Service (Single Family Homes, Residential) and/or public records. This third party information has not been independently verified. Data collected 1/13/17. v1.0



Paul Yang
 REALTOR[®], MBA
 LICENSE #01980050
 Alain Pinel Realtors[®] Palo Alto
 M: 408.203.0567
 pyang@apr.com
 www.pyang.apr.com